



TRI-MAR CONSULTING

**Job Opening**  
Toll Free: 1.800.588.1751

**Location:** Rochester, NY  
**Position:** Technical Sales /Sales Engineer

### **Job Description**

We are currently looking for results oriented, self motivated, highly driven qualified sales candidate to take a leading role in supporting client requests and solving their application requirements for the products we offer-resulting in sales.

#### **Responsibilities** (*including but not limited to*)

- Provide technical support and consulting (Level 1 support)
- Effectively work with clients and team members for requirements gathering process
- Identify and prospect new client thru a consultative sales process
- Cultivate new client relationships, provide solutions and grow and retain existing clientele.

#### **Desired Skills & Experience**

##### **Desired Candidate Attributes**

- Strong communications and relationship management skills
- Proven ability to independently manage 1st level technical issues
- 2-4 years of experience
- Bachelors Degree or Associate degree in Computer Science or Business preferred.